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1 UNITED STATES DISTRICT COURT  
2 SOUTHERN DISTRICT OF NEW YORK

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3 PIPEFITTERS LOCAL NO. 636  
4 DEFINED BENEFIT PLAN,

Plaintiffs, New York, N.Y.

5 v. 11 Civ. 733 (WHP)

6 BANK OF AMERICA CORPORATION,  
7 *et al.*,

8 Defendants.

9 -----x

10 March 28, 2012  
11 5:30 p.m.

12 Before:

13 HON. WILLIAM H. PAULEY III,

14 District Judge

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## APPEARANCES

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(In open court)

THE DEPUTY CLERK: Pennsylvania Public School  
Employees' Retirement System v. Bank of America.

Appearances for the plaintiff.

MR. ROSEN: Good afternoon, your Honor. Mark Rosen,  
Barrack Rodos & Bacine. I am joined by my partner Jeffrey  
Barrack, and we are also joined by a representative client,  
Mr. Steven Scott, as well as other attorneys from my office.

THE COURT: Good afternoon, gentlemen.

THE DEPUTY CLERK: Appearances for the defendants.

MR. KASNER: Good afternoon, your Honor. Jay Kasner  
and Scott Musoff, from Skadden Arps, for Bank of America and  
certain individual defendants.

THE COURT: Good afternoon.

MR. RUDMAN: If you please, your Honor, Jeff Rudman  
and Mike Bongiorno, from Wilmer Hale, for the underwriter  
defendants.

THE COURT: Good afternoon.

MS. WEISS: Diana Weiss and my partner Jim Capra, from  
King & Spalding, for PricewaterhouseCoopers.

THE COURT: Good afternoon.

MR. DUGGAN: Charles Dugga, Davis Polk & Wardwell, for  
the Bank of America, director defendant.

THE COURT: Good afternoon, Mr. Dugga.

All right. This is oral argument on the defendants'

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1 motions. Let me say this. I have read all of the briefs in  
2 this case. In fact, I read them all again very, very early  
3 this morning, way before breakfast. So I really think that  
4 oral argument should be limited to raising matters that weren't  
5 specifically discussed in the papers, or giving me additional  
6 authorities, or of course responding to some questions that I  
7 have. I say this not just because it is 5:30 in the afternoon,  
8 but because I believe that enough ink has already been spilled  
9 on these motions.

10 With that caveat, who wishes to be heard?

11 MR. KASNER: Your Honor, I hesitate to rise.

12 THE COURT: You don't have to.

13 MR. KASNER: If it please the court, I know your  
14 Honor's preference is for the lectern. So I will just get  
15 myself situated for a moment.

16 Good afternoon, your Honor. I assure the court that I  
17 will be brief, and of course welcome as always the opportunity  
18 to respond to whatever is on your Honor's mind.

19 For the record, my name is Jay Kasner. I appear on  
20 behalf of Bank of America as well as the individual defendants  
21 Kenneth Lewis, Joe Price, Brian Moynihan, Charles Noski and  
22 Neil Cotty.

23 Your Honor, I had proposed today just to address two  
24 points, relying on our papers for the balance. The first  
25 relates to the so-called MERS allegations and the other relates

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1 to the so-called repurchase reserve disclosure allegations.  
2 And, your Honor, I will only address those from the perspective  
3 of one or two additional points on scienter and one or two  
4 additional points with respect to whether or not there are any  
5 false or misleading statements relating either to MERS or the  
6 reserves.

7 I believe that Mr. Rudman, on behalf of the  
8 underwriter defendants, had intended to address the court  
9 briefly on the statute of limitations point, resting on their  
10 briefs for the balance, and I have not had an opportunity -- I  
11 know that Ms. Weiss intends to raise whatever issues are  
12 relevant to PricewaterhouseCoopers she wishes to raise, in  
13 light of your Honor's admonition.

14 I know your Honor is fully familiar with the standards  
15 applicable on this motion. Your Honor, with respect to MERS --  
16 that stands for mortgagee electronic recording system. The  
17 MERS system on this record is an electronic recording service  
18 that has been in place since 1995. It is used by hundreds of  
19 financial institutions and it is also in the record, your  
20 Honor, that 60 percent of the mortgages at one point in the  
21 recent past in this country were registered in the MERS system.

22 THE COURT: Why do disclosures that are made in the  
23 securitization prospectuses satisfy defendants' duties to  
24 disclose its reliance on MERS to shareholders?

25 MR. KASNER: I think your Honor recognized this

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1 concept in the *Yukos Oil* case as well. This case is predicated  
2 on allegations that the Bank of America securities were traded  
3 in an efficient market. In that context, all information  
4 relating to Bank of America, from whatever source, is baked  
5 into the price of the stock. Hence, the efficient market  
6 theory. Our position, your Honor, is that there was nothing  
7 that we didn't disclose about MERS that we were obligated to  
8 have disclosed. Principally, the plaintiffs agree, your Honor.  
9 Their whole theory in this case is somehow it was implied, when  
10 Bank of America listed loans on its balance sheet, that those  
11 loans could be validly foreclosed.

12 Even if your Honor were to conclude that, well, maybe  
13 there should have been something said about that, and we submit  
14 there is absolutely no basis to conclude that on this record as  
15 a matter of law, there was disclosure, as your Honor  
16 recognized, in the marketplace about MERS, about the use of  
17 MERS, about the risks of MERS. That disclosure, your Honor,  
18 appears in the record to Mr. Musoff's affidavit in 2006, in  
19 2007 and in 2008, among others. Long before this class period  
20 started it was all out there.

21 So that is why, your Honor, it is germane, if in fact  
22 there was a disclosure obligation, and we submit that there was  
23 none, it is out there. Your Honor, we would point the court of  
24 course, among others, to the *Wilson v. Merrill Lynch* case,  
25 where the Second Circuit, last November, observed that in

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1 assessing whether there had been market manipulation, which  
2 required deception, the court, your Honor, can look to whatever  
3 is in the marketplace as bearing on that question. Just  
4 yesterday, your Honor, we forwarded to the court the decision  
5 of the Second Circuit, albeit in a summary order, in the *Smith*  
6 *Barney* case.

7 Now we submitted that decision to your Honor on the  
8 motion to strike, but another component of that decision, just  
9 yesterday, from a three-judge panel of the Second Circuit,  
10 adopting the *Wilson* case, again looks to the totality of  
11 disclosure to see whether or not a reasonable shareholder has  
12 been misled.

13 Now, counsel for --

14 THE COURT: Where, other than in the prospectuses, was  
15 the reliance on MERS disclosed?

16 MR. KASNER: Well, your Honor, by Bank of America  
17 specifically, it was in the myriad of prospectuses that are in  
18 the record.

19 If I may, so it is on the transcript, so I know your  
20 Honor knows, that is in Mr. Musoff's declaration in Exhibit L,  
21 Exhibit K, among others.

22 THE COURT: Those are intended for private investors,  
23 aren't they, as opposed to people who are purchasing shares on  
24 the open market?

25 MR. KASNER: Well, the purpose of the document, your

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1 Honor, is for private investors, that's correct. However,  
2 those documents are in the public domain, much as any other  
3 registration statement or other document that contains or, for  
4 that matter, a posting on an internet site, such as the Second  
5 Circuit in the *Glaxo SmithKline* case found was sufficient  
6 notice, just as the *Wilson* decision of the Second Circuit found  
7 a website was sufficient disclosure.

8 But it is not just there, your Honor. Part of what  
9 plaintiff alleges, as the court knows, is Bank of America  
10 should have disclosed that MERS was a risky proposition. Worse  
11 yet, that MERS in fact did not convey adequate title, because  
12 Justice Arthur Schack of the Brooklyn State Supreme Court, in  
13 2008, had a couple of decisions out there suggesting that maybe  
14 MERS didn't have standing because of the way MERS worked.

15 Now, your Honor, those problems that Justice Schack  
16 identified are remediable, and they were. His view about MERS  
17 was not shared by judges throughout the country. We have the  
18 *Cervantes* case from the Ninth Circuit of last year specifically  
19 saying MERS is appropriate.

20 But when Justice Schack came down with those opinions,  
21 your Honor, it wasn't as if nobody was watching what was going  
22 on at his courthouse. The New York Times --

23 THE COURT: Gretchen Morgenson. If I read one more  
24 time about her article, I want to pull my hair out.

25 MR. KASNER: Your Honor, I will not say one word about



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1 my views of Ms. Morgenson's editorializing. However, for  
2 purposes of this issue, it was out there.

3 The Wall Street Journal, Mr. Musoff's declaration  
4 Exhibit Q, and --

5 THE COURT: I will say, by the way, I think she is a  
6 great reporter. Whenever she has a column that I see, I read  
7 it.

8 MR. KASNER: Your Honor, dare I say don't believe  
9 everything that you read necessarily, having lived through some  
10 of the events that she writes about.

11 THE COURT: I am paid to be skeptical. That is my job  
12 as a judge.

13 MR. KASNER: Fair enough, your Honor.

14 The point, though, in terms of what else was out  
15 there, Judge, we have put into the record a number of different  
16 sources making plain that MERS and the use of MERS and the  
17 widespread use of MERS was not just contained in the prospectus  
18 supplements of Countrywide and Bank of America or  
19 Ms. Morgenson's article or the Wall Street Journal article that  
20 we mentioned. There are articles in Mortgage Banking Magazine.  
21 I recognize not the most widely-read periodical in the country,  
22 perhaps, but out there nonetheless.

23 The percentage of, as I mentioned, of mortgages was  
24 out there that was on the MERS system. The New York Court of  
25 Appeals, your Honor -- my friend and colleague, now Judge

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1     Kaye -- wrote an opinion on MERS a bunch of years ago. So the  
2     issue of MERS, the use of MERS, was out there.

3             Now, why is that germane, your Honor? It is germane,  
4     we believe, because, as your Honor recognized we believe in  
5     *Yukos*, there is no duty in assessing whether something is false  
6     and misleading. It is out there.

7             THE COURT: How is this question appropriate for this  
8     court to resolve, though, on a 12(b)(6) motion?

9             MR. KASNER: Your Honor, I think the Circuit and the  
10    two authorities at a minimum and your Honor's opinion in *Yukos*  
11    have answered that question. It is out there. There is no  
12    issue that is required to be developed as to whether this  
13    material was in the public domain. The court can take judicial  
14    notice, as your Honor knows -- this is sort of bleeding into  
15    the motion to strike and I vowed I wouldn't argue that this  
16    evening, but the court can take cognizance of what is out there  
17    for two different purposes.

18            Number one, as part of this issue of whether the total  
19    mix of information renders what the plaintiffs claim was  
20    disclosed out there. But as importantly, in weighing the  
21    probabilities, that the *Tellabs* decision and that your Honor's  
22    decision in the *CIBC* case both recognize you have to weigh.

23            In *CIBC* your Honor recognized that you are able to  
24    look at materials in the public domain to gauge whether or not  
25    there is a strong inference that senior executives at Bank of

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1 America committed intentional fraud by not disclosing the  
2 speculative possibility that Justice Schack in Brooklyn, three  
3 years earlier, had concluded, well, maybe there is an issue  
4 with MERS. So your Honor is able to look at that material. I  
5 think the Circuit has regularly recognized that as well,  
6 including as recently as yesterday, your Honor, in the summary  
7 order in *Smith Barney*.

8 In terms of why that is relevant on scienter, I would  
9 just point out that the Second Circuit in the *Glaxo* case, on an  
10 appeal from Judge Stanton -- that is cited in our brief. It is  
11 2008 WL 2073421 -- recognized for purposes of assessing  
12 scienter, if the material is out there, that cuts against the  
13 plausibility inference that something has been intentionally  
14 withheld.

15 Your Honor, I would like just to touch very, very  
16 briefly, if I could, on the one specific allegation that is in  
17 the complaint with respect to motive. Our briefs talk about  
18 the confidential witnesses. I won't go into that right now,  
19 your Honor. We have adequately I think explained why there is  
20 nothing there. But there is a lot of hoo-ha about TARP and a  
21 motive to repay TARP. And unless the court feels, Kasner, you  
22 don't have to go into that, I understand it from the briefs, I  
23 would appreciate the opportunity for a minute or two. But I  
24 don't want to do something that won't be of value to the court.

25 THE COURT: I am not going to say no to a minute or

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1 two.

2 MR. KASNER: OK.

3 THE COURT: Then I will hear from some of your  
4 colleagues.

5 MR. KASNER: OK, your Honor. I appreciate that.  
6 Thank you.

7 In terms of assessing why was there a motive to commit  
8 fraud on the part of the senior-most officers at one of the  
9 largest financial institutions in the world, during a period of  
10 time when we can all agree the world was an extremist, I would  
11 like the court to focus on a chronology which demonstrates why  
12 the idea that repaying TARP is a motive, is absolutely  
13 preposterous both on the facts and on the law, and the law is  
14 clear, of course, that if the inferences are implausible, they  
15 are not to be taken for purposes of weighing the *Tellabs*  
16 analysis.

17 So TARP was instituted in October of 2008. TARP money  
18 was paid to the Bank of America in two tranches. First, in  
19 October of 2008 and then again in January of 2009.

20 Now, plaintiffs would have this court believe that in  
21 February of 2009 senior management at Bank of America decided  
22 we need to get out from under TARP so badly that we will commit  
23 securities fraud. How did they commit securities fraud? Well,  
24 so that they could repay the money to TARP by the end of  
25 December, they didn't adequately disclose MERS, they didn't

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1 adequately disclose the repurchase reserves. And on that  
2 point, your Honor, I will not spend the time now.

3 The record is replete. Every quarter Bank of America  
4 disclosed in the footnotes to its financial statements how they  
5 calculated the repurchase, rep and warranty reserves, the  
6 increases that were made to those reserves in the next quarter,  
7 the judgments upon which those reserves were set, because of  
8 course it is not an objective fact, as we now know from both  
9 the Second Circuit in *Fait* and Judge Kaplan in his Bank of  
10 America decision on Magistrate Judge Pitman's report and  
11 recommendation. Those kinds of things are judgmental. But it  
12 was out there.

13 So what was Bank of America hiding? MERS was out  
14 there. The fact of these repurchase claims was out there. And  
15 now they wanted to get TARP repaid.

16 So, your Honor, what they say is we hid it until  
17 December of 2009. And in December of 2009 TARP is repaid.  
18 Bank of America is free as a bird to pay whatever compensation  
19 it wishes, except as a matter of fact that didn't happen. But  
20 why it is so illogical, your Honor, is if TARP repayment was  
21 the motive, that happened in December of 2009. The class  
22 period doesn't expire until October of 2010. If that was the  
23 motive, well, that motive was done. And yet this fraud,  
24 allegedly, continued for ten months.

25 In addition, your Honor, I would point out that three

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1 of the individual defendants that allegedly engaged in this  
2 fraudulent conduct were not even at Bank of America in a senior  
3 executive capacity at the time that this scheme was hatched and  
4 implemented.

5 So, for the record, Mr. Moynihan, who is the current  
6 chief executive officer of Bank of America, he didn't become  
7 CEO until January 2010. Mr. Noski didn't become the chief  
8 financial officer until May of 2010. And Mr. Cotty did not  
9 become interim CFO until February 2010. All after this scheme  
10 was hatched, allegedly, and then came to fruition because TARP  
11 was repaid.

12 With that, your Honor, unless the court has additional  
13 questions, I am content to pass the baton.

14 THE COURT: All right. Thank you very much,  
15 Mr. Kasner.

16 Mr. Rudman, do you want to be heard?

17 MR. RUDMAN: Very briefly, your Honor. I am mindful  
18 of the hour.

19 If your Honor please, thank you kindly. My purpose is  
20 only to argue the statute of limitations issue. As to  
21 everything else, including the questions of loss causation, I  
22 rest on my brief.

23 I think there is no dispute the plaintiffs have one  
24 year under Section 13 to either bring this action or to bring  
25 it after they have discovered the wrong again within the year.

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1 If you ask me, sir, what is the latest date on which the  
2 plaintiffs could have brought this action, assuming you give  
3 them a lot of credit all along the way, the latest date is one  
4 year after August 6, 2010.

5 How do I achieve that date? That date is achieved by  
6 looking at Exhibit O to Mr. Bongiorno's affidavit, in which  
7 everything you would want to know about our risk to  
8 Countrywide, our risk to GMOs, our risk to Monoline insurers  
9 and the risk that we could be sued by private label buyers is  
10 fully and finally disclosed.

11 It is there in the middle or the early part of August  
12 2010. They didn't sue until September 23, 2011. And they  
13 don't claim that this new suit relates back, nor could they.

14 So I would say to you as follows: One, if you look at  
15 page 2 of their brief, they say that we disclosed throughout  
16 the class period our exposure to suits by Fannie and Freddie  
17 and the Monolines. The thing to which they cling to give them  
18 life is that the risk of suit from the private folks wasn't  
19 disclosed. Well, first, they don't even allege that we were  
20 sued by the private folks at any time in 2009. You are given a  
21 total number for late 2010. But again, the risk of that suit  
22 is there from the beginning. I think the statute in truth  
23 expired in, almost concurrently with the offering. But you  
24 don't have to believe that to believe their one year runs out  
25 in August of 2011. In other words, one year after

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1 Mr. Bongiorno's Exhibit O is filed.

2 Merck doesn't change anything. It doesn't change  
3 anything because there is plenty of law for the proposition  
4 that Merck applies to Section 10 claims, not Section 11 claims.  
5 America doesn't change anything in this case because this is  
6 not a scienter case. You don't have to spend more time trying  
7 to do an investigation to figure out what the state of mind  
8 was. It is one year. There is nothing else to add. For that  
9 reason, I do want to sit down early because I don't want to let  
10 the time run the way the plaintiffs did.

11 Thank you, sir.

12 THE COURT: All right. Thank you, Mr. Rudman.

13 Ms. Weiss, do you wish to be heard?

14 MS. WEISS: Briefly, your Honor. Thank you.

15 Following your admonition about updates, I did want to  
16 focus on Judge Kaplan's decision from last week a minute  
17 because it has some significance. In particular to where the  
18 briefing landed as to my client, PricewaterhouseCooper.

19 The claim in this case as to PwC is quite a bit  
20 narrower than everyone else because the plaintiffs tied  
21 themselves to one statement, and that is PWC's opinion on a  
22 2008 financial statement to Bank of America. I don't think  
23 there is any dispute that PWC's statements at issue in the  
24 case, which are in the record, Weiss declaration Exhibit A,  
25 page 109, are expressly statements of opinion.



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1           What plaintiffs do dispute is whether the *Fait* case  
2           from the Second Circuit applies to those opinions. And I think  
3           what we did agree on in the briefing is that we both agree that  
4           if it does, they lose, because they made no effort to argue in  
5           any way that they could satisfy that standard.

6           Their argument was that that case should be narrowly  
7           construed to specific types of accounting estimates at issue in  
8           *Fait* and nothing further. Your Honor, I don't think that  
9           factual distinction works, but we briefed that. Even if you  
10          accept that, the facts here are not really distinguishable from  
11          *Fait*. But put that aside. The opinion of the Second Circuit  
12          is in no way so limited. It very, very broadly applies to any  
13          statement of belief or opinion, which Judge Kaplan emphasized  
14          this week.

15          So as he said in the *NECA* case: Section 11 and 12  
16          claims premised on statements of belief or opinion are not  
17          actionable absent legally sufficient allegations that the maker  
18          at the time the statements were made did not in fact entertain  
19          the opinions or hold the beliefs upon which the claims are  
20          based.

21          He said that with some emphasis because there were six  
22          or seven types of statements of opinion or belief, like our due  
23          diligence on Countrywide was adequate, our internal controls  
24          are sufficient, that he found to have that apply to. So he  
25          quite clearly, as the author of the *Fait* opinion, affirmed by

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1 the Second Circuit, rejected the narrow reading that the  
2 plaintiffs are trying to give it.

3 THE COURT: Why shouldn't the court apply Merck to  
4 plaintiffs' Section 11 claim?

5 MS. WEISS: On the statute of limitations question?

6 THE COURT: Yes.

7 MS. WEISS: That would be a separate basis from the  
8 one I've been arguing, obviously. The point that I've been  
9 making relates to whether they can allege misstatements at all  
10 against PwC because they need to allege subjective falsity, and  
11 they have not.

12 But as to the statute of limitations, I think Merck --  
13 I agree with the underwriters' counsel that Merck doesn't make  
14 a difference in this case. So if the court were to apply it,  
15 the standard articulated in Merck as applied here should have  
16 the same result.

17 But the reason why the other courts in this district  
18 have held that it does not apply is that in the Section 10  
19 cases, the statutory language is different than in Section 11,  
20 and the Section 13 statute of limitations triggers off express  
21 language of inquiry notice that calls for a discovery or  
22 should-have-discovered standard as opposed to learned all the  
23 facts. Those are not exact words. They are laid out in our  
24 briefs. But there is a distinction between the 10(b) statute  
25 of limitations standard and the Section 13 one.

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1 THE COURT: Perhaps I should have given Mr. Rudman a  
2 chance to respond to that.

3 MS. WEISS: Did I get that right?

4 THE COURT: Do you want to add anything to your  
5 colleague's response?

6 MR. RUDMAN: All I would say, first, is there is law  
7 that says Merck doesn't change a Section 13 analysis. It was  
8 construing a different statute. Then I think common sense says  
9 in this particular case you need not wait for elaboration.  
10 This is just an omission case. You know what is there and what  
11 is not there. So you would not have any extension of time.

12 And finally what makes this case reasonably egregious  
13 are two things. One, we are not talking about some minor  
14 economic bubble that nobody was aware of. We are talking about  
15 the greatest economic meltdown of all time. It is not as  
16 though people didn't know there was a risk of litigation. Fair  
17 enough, if you please, sir.

18 And then this was so widely publicized in every  
19 conceivable respect -- I do not wish you to tear your hair out  
20 again over Gretchen Morgenson, but if you look at paragraph 85  
21 of the plaintiffs' complaint, they say to you that all this  
22 concern about MERS, for example, was not disseminated to the  
23 investment community. If publication on the business pages of  
24 the New York Times is not dissemination to the investment or  
25 business community, what on earth is?

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1 So at the last dash --

2 THE COURT: What about Wachovia, though? Didn't that  
3 apply Merck to a Section 11 claim?

4 MR. RUDMAN: I do understand that Merck has been  
5 applied to some Section 11 claims. I concede that. I don't  
6 remember standing here whether Wachovia did or not.

7 But this case, if you please, your Honor, is one of  
8 the most palpably in the public domain cases on the two issues,  
9 the only two issues that are before you. One, the risk of  
10 suits for failure to conform to underwriting criteria, and  
11 MERS. You look at paragraphs 84 and 85 of the complaint and  
12 you see that list of litigation involving MERS. It is not a  
13 secret. Leaving aside Gretchen Morgenson. And then if you  
14 look at the climate in late 2008, early 2009, does anybody  
15 think Countrywide isn't being sued over reps and warranties  
16 relating to underwriting criteria.

17 This is the worst case in the world to give them more  
18 time, especially when it is such a simple open-and-shut  
19 omissions case.

20 THE COURT: All right.

21 MS. WEISS: Your Honor, can I respond to your  
22 question? I have had time to do my homework over here.

23 THE COURT: That's fine.

24 MS. WEISS: Wachovia did say that Merck would be  
25 applied in a Section 11 case, although in that case it made no

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1 difference. So either one would have the same result in this  
2 case, which was the clock starting at the same time.

3 The courts that have noted the distinction and held  
4 that Merck did not apply were the *Indie Mac* case and the  
5 *Barclays* case, cited in our reply brief at page 8. The  
6 distinction that those courts are focusing on is the difference  
7 between the 10(b) statute of limitations language, which  
8 triggers when a plaintiff "discovers the facts constituting the  
9 violation," as opposed to the Section 13 standard, which is  
10 when "discovery of the untrue statement or omission should have  
11 been made by the exercise of reasonable diligence."

12 So it is that should standard that gives rise to the  
13 unfair notice that the Second Circuit has always recognized,  
14 and I think it is clear that the district courts are wrestling  
15 with the issue. But I think courts have sort of, that have  
16 considered it more thoroughly have decided that the inquiry  
17 notice standard should continue to apply in Section 11 cases.

18 THE COURT: Thank you, Ms. Weiss.

19 Anything further from defendants?

20 Mr. Rosen.

21 MR. ROSEN: Thank you very much, your Honor.

22 Following such a distinguished group of counsel, it is an honor  
23 to be here and address you, and I hope I can persuade you.

24 Starting with the last point first on the statute of  
25 limitations, your Honor is correct, a number of courts applied

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1 Merck to '33 Act cases. One of the best examples is what your  
2 colleague Judge Rakoff said in the case *Public Employees*  
3 *Retirement System of Mississippi v. Merrill Lynch*. If your  
4 Honor will allow me, I would just like to briefly quote what  
5 Judge Rakoff said because I think it very neatly summarizes why  
6 Merck applies. This is a direct quotation.

7 Although the Second Circuit has not yet had occasion  
8 to determine whether Merck requires a change in how the Circuit  
9 interprets Section 13" -- the statute of limitations  
10 provision -- of the '33 Act, Merck, if anything, favors the  
11 plaintiffs here. Indeed, in Merck the court rejected arguments  
12 of the defendants, quite similar to the arguments made by  
13 defendants here, and held, in effect, that even if a plaintiff  
14 had "inquiry notice" sufficient to warrant beginning to  
15 investigate, a plaintiff would not be barred by the statute of  
16 limitations unless a reasonably diligent plaintiff similarly  
17 situated would have actually discovered the facts showing the  
18 violation alleged in the plaintiff's complaint.

19 THE COURT: But assuming that I applied Merck, how is  
20 it that a reasonably diligent plaintiff would not have been on  
21 notice of the fraud as of 2009?

22 MR. ROSEN: Because the critical facts were not  
23 disclosed until October 2010. Here is the chronology that I  
24 would respectfully submit is relevant to your Honor.

25 On October 1st, Bank of America announces that --

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1 excuse me. On October 1st, Bank of America -- let me get this  
2 exactly right because I don't want to misstate it. I noted the  
3 exact date in my notes. So I don't want to misspeak and give  
4 anyone a chance of accusing me of misleading the court.

5 THE COURT: They would never do that.

6 MR. ROSEN: They're good advocates. So if I misspeak,  
7 I am sure they will catch me.

8 On October 1st, there is an announcement from Bank of  
9 America that it is -- I don't see it in my notes so I will do  
10 this from memory, and I apologize if I misspeak.

11 Bank of America announces that it is suspending  
12 foreclosures in 23 states. That was the day after, on October  
13 30th, the first announcement of an investigation by state  
14 attorneys general.

15 On October 8th, Bank of America announced it's  
16 suspending foreclosure activities in all 50 states, and then  
17 there are a series of disclosures culminating on October 19.

18 On October 19 something very important happens. A  
19 series of disclosures. My learned counsel -- and I apologize  
20 if I don't remember who said what, and I don't mean to treat  
21 them as a group, but I hope they will forgive me -- said, gee,  
22 there was enough known about the representation and warranty  
23 claims. In fact, disclosures were made about representation  
24 and warranty claims that had been paid or that they had  
25 accepted as out there. But in fact, it wasn't until October

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1 that they disclosed a claim, with which your Honor is quite  
2 familiar, the Walnut Place claim, in which a group called the  
3 Pimco asserted a claim for \$47 billion. As your Honor recalls  
4 from having had jurisdiction of that case for some time, there  
5 was an attempt --

6 THE COURT: The Second Circuit said I didn't.

7 MR. ROSEN: Well, what is that famous line of Justice  
8 Jackson of the Supreme Court is, infallible because it's final,  
9 not final because it's infallible. So they spoke and we move  
10 on.

11 As your Honor knows, in that case, although the claim  
12 was not disclosed until October, in that case Pimco had made a  
13 demand upon Bank of America in June. That is typical of these  
14 sorts of things. What we also know, and what we have alleged  
15 in detail in the complaint -- and I apologize because I can't  
16 recite it line and verse -- is that there was a pattern of  
17 stonewalling, of not responding to inquiries, of not giving  
18 notices. And if I recall correctly, the allegation in Pimco  
19 was that there were 17 groups of securitizations that had been,  
20 that Pimco had invested in and been generated by Bank of  
21 America or Bank of America loans had fed into them, and they  
22 involved tens of thousands of mortgages, but they had not  
23 gotten mortgage of a single mortgage that was not performed,  
24 where obviously many were not.

25 So it wasn't until October 19th that you had the



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1 following disclosures. They disclosed the existence of the  
2 Pimco claim. They then said, oh, and, by the way, setting  
3 aside the Pimco claim, which they treat as coming in after  
4 September 30th, for the quarter ended September 30th there are  
5 \$26 billion of additional claims and 13 billion that are as yet  
6 unresolved. And they said for one class of claims we can't  
7 estimate the amount of liability out there. There was nothing  
8 put in perspective, put in dimension establishing the  
9 materiality of that information. That was one of the things  
10 that was missing.

11 Also on October 19, Mr. Moynihan, who at that point  
12 was CEO and previously he had been general counsel -- I want to  
13 just apologize to my colleagues and the court right now. There  
14 was a misstatement in our brief that they caught, and I  
15 apologize we didn't catch it. Mr. Moynihan did not move  
16 immediately from being general counsel to CEO. He held two  
17 intermediate positions during Bank of America during the class  
18 period before that, in between. So I apologize for that  
19 mistake. One of them caught it and I should have caught it.

20 Mr. Moynihan admitted, on October 19th, that there  
21 were issues as to MERS, and one of the issues was, you need to  
22 have possession -- you need to have title of the mortgage in  
23 the name of the bank when you execute on it.

24 Now, Mr. Kasner gave a brief speech -- soliloquy, if  
25 you will -- about MERS and how good it is. The issue isn't is

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1 MERS good, is MERS efficient, does MERS allow banks to avoid  
2 paying millions of dollars in recording fees to various  
3 counties. It is how did Bank of America handle MERS.

4 One of the things we cited was sworn testimony in the  
5 bankruptcy court for the District of New Jersey before Chief  
6 Judge Wizmur by, I believe the woman's name was Linda  
7 Demartine. Linda Demartine was a supervisor handling  
8 foreclosures. She testified that it was not routine practice  
9 to forward notes to go along with a mortgage.

10 Now, why is that relevant? The law, as I understand  
11 it -- and I'm not an expert, but I have read up on this -- is  
12 that the adage is the mortgage follows the note. And what the  
13 courts have said, some of the courts that have raised issues as  
14 to MERS have said, is that a mortgage becomes an unsecured  
15 debt, not a secured debt, if you don't have the note.

16 So what did we learn? We learned that in the  
17 bankruptcy court opinion, which came out in October 2010, that  
18 they did not routinely transfer the note. We also learned that  
19 at the end of the class period that there was an excessive  
20 practice of what has been referred to in the vernacular as  
21 robo-signing. Now, what is robo-signing? That is not when you  
22 get a charitable solicitation that is personally signed by your  
23 favorite politician or celebrity asking you to save the ants or  
24 contribute to their cause. That is a practice in which the  
25 banks, because they either did not transfer the note or had

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1 lost the note, were now falsely attesting, in papers they had  
2 filed with courts, typically state courts in the 23 states in  
3 which foreclosures require judicial action, sometimes in other  
4 courts, such as bankruptcy courts, that in fact they had the  
5 title, that in fact they had proof that they had ownership of  
6 this claim. And in fact, one of the announcements that came  
7 out in October 2010, which answers, I believe it was  
8 Mr. Rudman's or Ms. Weiss' argument as to when the statute of  
9 limitations started, was that the bank was going to redo -- I  
10 apologize if I don't get the number exact -- 102,000  
11 foreclosure papers, sets of paperwork, because they had not  
12 been properly reviewed.

13           There are a lot of allegations in the complaint how  
14 people were signing declarations or affidavits attesting to  
15 facts that they had no personal knowledge of, that notaries  
16 were signing, were attesting to signatures when it had not been  
17 signed in front of them.

18           THE COURT: All right. Let's turn to the scienter  
19 question.

20           MR. ROSEN: Certainly, your Honor.

21           THE COURT: Wouldn't it be irrational for the  
22 defendants to continue to use MERS if they knew that it  
23 rendered the mortgages unenforceable?

24           MR. ROSEN: Here is the short answer. It is not  
25 irrational if you use it properly. It is not irrational -- one

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1 of the allegations and one of the things I believe we alleged  
2 and it is in the complaint -- again, I apologize because I  
3 can't cite line and verse where -- is there were findings after  
4 the event -- there was something called a Financial Crisis  
5 Inquiry Commission. I believe it found, or it may be another  
6 source, but it is alleged in the complaint, that they did not  
7 devote adequate resources to properly service and foreclose on  
8 debts.

9           So if you properly handled MERS, if you properly  
10 recorded the mortgages and properly recorded the transfers and  
11 forwarded the notes and had them properly executed, there is  
12 nothing wrong per se. But using MERS as a shortcut, by not  
13 forwarding the notes, by routinely losing the notes, by  
14 routinely engaging in robo-signing -- and one of the documents  
15 that we came across -- it is not in our papers, but I just saw  
16 it the other day -- was an Inspector General report for the  
17 Department of Housing and Urban Development and it talks about  
18 how pervasive that was.

19           THE COURT: Doesn't that sound more like a  
20 mismanagement claim than a fraud claim?

21           MR. ROSEN: Your Honor, it can be both. But it is not  
22 asserted as a mismanagement claim. But MERS is relevant.

23           There are two things that go together here, that are  
24 very critical to understanding this case. One is MERS and one  
25 is the representations and warranties with respect to the

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1 mortgages.

2           The basic way the system worked was -- Mr. Kasner is  
3 absolutely right. MERS has been around for a while. The  
4 change in this decade from the way it was, say, 40 or 70 years  
5 ago, when 40 or 50 years ago your parents bought a mortgage it  
6 was probably with a local bank that held onto the mortgage  
7 until they paid it off. Now mortgages are turned into  
8 securities and passed off and securitized and all that.

9           But what happened here is in order to sell the  
10 mortgages you need to get representations and warranties. One  
11 of the representations and warranties is that you have good  
12 title. Another critical representation and warranty, which was  
13 significantly false in a significant number of cases, is that  
14 the loans complied with secondary mortgage market financing  
15 standards, because the buyers of these notes, whether it is a  
16 private institution such as Pimco, whether it is a government  
17 entity such as Fannie Mae or Freddie Mac, don't want to buy  
18 debt that is not likely to be paid. So they set standards.

19           (Continued on next page)

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1 MR. ROSEN: These by the way are objectivity  
2 standards; there is no issue of subjectivity on this.  
3 Defendant, and I quoted this in the complaint, made specific  
4 express representations that the mortgages were made in  
5 compliance with secondary mortgage market requirements.

6 Purchasers of those securities relied upon that fact.

7 Here's another critical fact that gets buried in all  
8 of the defendants' papers. That is, it's clear defendants did  
9 something -- and I don't mean counsel personally -- Bank of  
10 America did something very clever, but wrong.

11 They tried to -- and I am not saying they learned this  
12 from their securities lawyers -- but they tried to inject into  
13 the mortgage representation and warranty requirement a loss  
14 causation element.

15 What do I mean by that? In securities, loss causation  
16 means it is not enough that you show they made a material  
17 misstatement. You have to show as a result of the disclosure  
18 of the material misstatement the stock price fell or whatever  
19 happened therefore, q.e.d., you have been injured. The  
20 defendants -- by defendants I mean Bank of America --  
21 consistently took the position that it is not enough that the  
22 representations and warranties were false, you need to show  
23 that you have been injured.

24 What is the significance of that? If I am a purchaser  
25 of a securitized collection of mortgages, and I have to show

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1 that not only did you misrepresent the facts to me and tell me  
2 that these complied with secondary market standards and they  
3 didn't, and did you ever represent to me, and you did falsely,  
4 that you had clean title to them and the various other  
5 representations and warranties, if I have to also show that I  
6 have been injured, then the bank takes the position, Well until  
7 you show me they are not paying on the underlying debts that  
8 fund the trust that ends up sending a check to you every month  
9 from the trust, you are not injured.

10 The Court of Appeals, excuse me, the Appellate  
11 Division of the New York State Supreme Court confirmed in the  
12 NPIA case there is no such requirement. But defendants  
13 consistently took the position that there was. So what  
14 happened, they were not recognizing the existence of billions  
15 of dollars of representation and warranty liabilities because  
16 their position was you haven't yet shown me you are injured.

17 What is the significance of that? And let me tie it  
18 back to scienter, which was another major point defendants made  
19 today.

20 This relates to the argument Mr. Kasner and somebody  
21 else made about whether the scheme is rational, whether it  
22 makes sense. There were two underlying motivations here in  
23 their scheme. One clearly was to repay TARP. But a related  
24 and mirror motivation here was to prevent a run on the bank.

25 Because if you disclosed -- if you are Bank of America

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1 and you disclosed there are billions of dollars in securitized  
2 loans which principally originated from Countrywide during the  
3 years 2004 to 2007, for which the representations and  
4 warranties have been breached and in fact you are obligated, as  
5 the representations and warranties say, to buy them back, if  
6 there is a breach and if in fact, as the Appellate Division  
7 confirmed in NPIA that is not contingent upon showing an  
8 underlying failure to pay those mortgages, then when they  
9 disclose that liability, there will be literally a run on the  
10 bank.

11 So, their motivation from the beginning of the class  
12 to the end of the class was not simply to raise the \$19 billion  
13 to pay back the \$45 billion plus interest to TARP. Theirs was  
14 to prevent a further deterioration of the bank's financial  
15 condition, because if they disclosed that there were billions  
16 of dollars of representations and warranties liability  
17 throughout on those home loan and these mortgage-backed  
18 securities, then a rational investor would have said, I want my  
19 money back too. That is one of the basic issues here that  
20 think has not been addressed.

21 There are a number of other points I made, and I  
22 apologize if it sounds scatter shod, but I am looking at my  
23 notes, and I want to address them one by one.

24 Your Honor asked Mr. Kasner about the private  
25 securitization disclosures. Your Honor, is correct. Those are



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1 not deemed the public. We cited the Countrywide decision from  
2 the Central District of California that directly addresses it.

3 There was also some extensive discussion about what  
4 should the plaintiff know or be on notice of under a reasonable  
5 standard. The Second Circuit answered that in part in the  
6 Staehr case, at 547 F.3d 406.

7 Judge Cote also answered it in one of her WorldCom  
8 opinions. I believe we cited them both in our brief. What  
9 they say is, in terms of would the plaintiff be on notice, ask  
10 whether a reasonable plaintiff of ordinary intelligence would  
11 be notice of information. And Staher also specifically said,  
12 in contradiction of what Mr. Kasner said, is that the court  
13 does not expect plaintiffs to be on notice of articles in  
14 specialty or trade press.

15 They make an argument, gee, if it is in the business  
16 section of New York Times, shouldn't that be on notice?

17 The issue is, if your Honor agrees with me and, more  
18 importantly, with Judge Rakoff and four out of six or six out  
19 of eight opinions in the Southern District addressing this  
20 issue that Merck applies to a '33 Act claim, the issue is when  
21 did the plaintiff know enough not just to inquire, but to be  
22 able to plead an actionable claim? They did not know enough at  
23 that time. It is a matter of connecting the dots.

24 Yes, your Honor.

25 THE COURT: Once again, why would the outcome here be

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1 different under Merck.

2 MR. ROSEN: The outcome would be different under Merck  
3 because we did not know until the defendants confessed -- and I  
4 use that term loosely -- the disclosures that were made in  
5 October of 2010, the magnitude of the exposure because we all  
6 agree if the exposure on the representations around warranties  
7 was a hundred million instead of in the tens of billions, it  
8 might not be material, and therefore there may not be a  
9 reasonable basis for a plaintiff to have a grievance.

10 We also did not know until October 2010 that Bank of  
11 America admitted that it had problems with performing under  
12 MERS. We did not know these facts because they were not  
13 disclosed, and the proof of that -- and, your Honor, I  
14 apologize. I suppose we should all send flowers to Gretchen  
15 Morgenson tonight or tomorrow, because everyone is citing her,  
16 but I am looking at a New York Times article by Ms. Morgenson  
17 dated July 17, 2010.

18 It refers to action by the Federal Housing Finance  
19 Agency which is the overseer of Fannie Mae and Freddy Mac, and  
20 her second paragraph begins as follows, and I quote: The  
21 agency" -- that is the FHFA -- announced last Monday that it  
22 had issued 64 subpoenas to a throng of unidentified financial  
23 services institutions. What this relates to is the government  
24 hadn't put it together yet. The information was being  
25 withheld.

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1           We have alleged in detail in the complaint how Bank of  
2 America was stonewalling on disclosures, not providing  
3 information, so it is not enough simply to say somewhere out  
4 there in the broad universe -- we all watched your Honor this  
5 afternoon before our hearing, your trial involving Google and  
6 Google Scholar and what you can find on the Internet. I found  
7 it quite interesting. But the issue isn't simply could someone  
8 had have done a Google search and somehow found out that MERS  
9 is out there.

10           The issue connecting the dots, and there was not  
11 sufficient information for which plaintiffs could have pled an  
12 actionable claim.

13           The one guarantee I will give your Honor is, if we had  
14 filed suit not after October 2010, but July 2010, or January  
15 2010, all of these very skilled defense attorneys would be  
16 standing up and saying, They can't plead a claim. They don't  
17 have all the allegations to state an actionable claim. We  
18 can't then, we can now.

19           I think that is very significant. I want to talk for  
20 a minute about Judge Kaplan's decision in Price Waterhouse.

21           And, first of all, I want to commend the defendants on  
22 their victory in front of Judge Kaplan. I think it is  
23 obviously a significant accomplishment. But, you know, if you  
24 have a hammer, everywhere you see nails, and if you're a  
25 general, you think about winning the last war.

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1 Judge Kaplan's decision dealt with loss reserves, and  
2 his opinion addressed that in fact the plaintiffs could not  
3 state a claim for loss reserves.

4 One thing I can cite by number before your Honor is  
5 paragraph 136 of the consolidated complaint expressly disclaims  
6 any claim about the adequacy of the loss reserves. So while  
7 defendants make their arguments about Fait, that is not a  
8 battle we made.

9 Your Honor can scour all 100 -- I apologize for the  
10 length -- probably 130, 140 pages of the complaint. We talk  
11 about inadequacy of controls, but we do not allege inadequate  
12 reserves as a basis for a cause of action.

13 So Fait does not apply, first of all, I submit because  
14 it is not a claim for which Fait refers, which are subjective  
15 things. We say these things with respect to that.

16 THE COURT: If it does, if Fait does apply to your  
17 Section 11 claims against Price Waterhouse --

18 MR. ROSEN: Yes, your Honor.

19 THE COURT: -- do you state a claim?

20 MR. ROSEN: Let me answer it in two parts.

21 A, it depends on how you interpret Fait. But if you  
22 interpret Fait the way defendants interpret Fait, I don't  
23 believe the complaint currently does. I would have to at that  
24 point revisit the allegations and the information that came out  
25 since we filed the complaint as to whether we could replead

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1 that allegation, and I would have to revisit that and go back  
2 to our continuing investigation.

3 One of the things that we found very interesting, I  
4 mentioned earlier, your Honor, is the inspector general's  
5 report from the Department of Housing and Urban Development,  
6 which talks about a number of issues that we think would help  
7 us.

8 But one of the terms in terms of the application of  
9 Fait is how does Fait apply. We have a claim here with respect  
10 to two issues. One is provision of one of the accounting  
11 principles, which is FIN 45 and one is FAS 5. FIN 45  
12 specifically says, if you have given a guarantee, you have an  
13 obligation to disclose, even though there's been no call on the  
14 guarantee yet, and excluding certain things like product  
15 guarantees, if I warrant your iPhone or iMac, that is  
16 different.

17 But if I am given a guarantee outside of that area and  
18 some other exclusions don't apply, I have an obligation to  
19 disclose the entire maximum possible exposure. And if I can't  
20 say what the maximum possible exposure is, I'm supposed to say  
21 it's not estimable, and here is why.

22 That is an objective test and here's why.

23 Under the representations and warranties, if the  
24 company was in breach, and we allege there is an awful lot of  
25 evidence that it was, if it was in breach of those

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1 representations and warranties, then it is liable to a claim by  
2 the holder of those notes or the loans to buy them back, to, in  
3 effect, refund their monies, so dollar for dollar.

4 That is a measurable amount. If I said to you what  
5 is -- I can't make it personal, because Bank of America is not  
6 a personal entity. But if Bank of America were applying for a  
7 loan and you said, What are your liabilities out there, and you  
8 said, well, we've guaranteed, we have given a thousand  
9 representations and warranties, and the total exposure in each  
10 representation and warranty is \$500, then the answer is, under  
11 FIN 45 they would have an obligation too say there is a  
12 possible claim against us for \$500,000. Namely, the \$500  
13 maximum exposure times 1,000 liabilities.

14 That's what they should do.

15 If they can't determine that amount, they have to say  
16 that. One of the things they did in October 2010 that they did  
17 not do before, which is why we couldn't have asserted a claim  
18 before, and they said first they disclosed the Pimco claim, the  
19 \$47 billion that they were trying to settle for eight and a  
20 half and went in front of your Honor and now is back in state  
21 court. Then they said, in addition, apart from that, there are  
22 \$26 billion of representation and warranty claims on a certain  
23 class, of which \$13 billion are still unresolved. And then  
24 they say there is another category of such claims and we can't  
25 quantify it. That is what they were supposed to do, and that's

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1 what they should have done.

2 By the way, as further confirmation that this is what  
3 their obligation is the SEC has issued a series of what are  
4 called "Dear CFO letters."

5 They post them on their website and make them  
6 available. In October 2010, they don't change the law. They  
7 simply amplify and confirm what the law says, because they are  
8 not adopted by regulation. But it specifically talks about the  
9 need to disclose this sort of exposure, including  
10 representations around warranties.

11 So, to give your Honor a very long answer to what I  
12 thought was a very direct question, the reason why I don't  
13 think Fait ought to apply is because the sort of claims that  
14 should have been disclosed are objectively quantifiable,  
15 involves no judgment.

16 That's what distinguishes this -- if we had pled this  
17 as a loss reserve case, they would be absolutely right and I  
18 would be out of court, and I wouldn't be able to amend.

19 When you are talking about FIN 45 and an absolute  
20 obligation to repay -- because that is what these things are,  
21 these are guarantees, if I breach the representations and  
22 warranties, I have to buy them back -- then that is and  
23 objective standard that needs to be provided.

24 If I could make a couple of other comments, and then,  
25 unless your Honor has any questions, I would be happy to sit

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1 down.

2 Defendants talked about all the publicity out there,  
3 all the articles out there. I read most of them. Most of them  
4 don't mention Bank of America. Most of them talk about other  
5 issues. So the question is, and the Staehr case from the  
6 Second Circuit talks about how specific is the information, how  
7 applicable is it to that particular investment to put a  
8 reasonable investor -- not a hedge fund, not someone who is  
9 buying in and out every two seconds as a speculator, but a  
10 reasonable investor on knowledge.

11 And one of the things they talked about what what were  
12 the words of comfort or the words of denial. One of the  
13 things -- we pointed this out in the memorandum that my partner  
14 Mr. Barrack wrote relating to the motion to strike -- and I  
15 agree with Mr. Kasner. I see no need to argue that. Your  
16 Honor will do what your Honor believes appropriate. We talked  
17 about in that memorandum that this information -- I am trying  
18 to think of the best way to put this. This information -- you  
19 know, there were denials of responsibility. In some of the  
20 very exhibits that Mr. Bongiorno attached, it contains a  
21 quotation from either the bank or from the company that  
22 operates MERS. It says there is no problem, or it says we deny  
23 all liability.

24 So the courts talk about, when you look at what notice  
25 is out there, not just what statements are made, but what is



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1 the company's response.

2 And until October, starting with October 1, when they  
3 suspended foreclosures in 23 states, and then October 8, I  
4 believe, or 13th when they suspended them in all 50 states, and  
5 then on October 18 and 19 when they basically said, open  
6 kimono, here's what we should have said all along, and they  
7 identify by vintage -- that is, 2004, 2005, 2006, 2007, GSE,  
8 that's government-sponsored, private purchasers and monolines,  
9 which are claims by insurance companies that insure these  
10 instruments, how much the claims are out there and so forth.  
11 So it is not until then that there was enough information to  
12 state a claim.

13 I have never quoted Orson Wells before in court, but  
14 it seems appropriate at this point. Do remember that old  
15 commercial, "I will sell no wine until its time"?

16 I can't bring a suit before its time and my client  
17 can't bring a suit before its time. Not until October 2010 was  
18 there sufficient information in the record to make available.

19 So I think those are the principal points.

20 One other thing I do want to address. We spoke in our  
21 brief -- and, again, I apologize if I am repeating myself --  
22 about failures of internal controls. This is an additional  
23 reason why Fait doesn't apply, because we specifically alleged  
24 in detail in the complaint how Bank of America circumvented the  
25 established procedure for recognizing liabilities on

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1 representations and warranties, that they had an established  
2 committee that was supposed to do it. Instead, this was done  
3 on an ad hoc basis by the CEO, the CFO, and other senior  
4 executives in consultation with counsel.

5 We also cited -- I believe it was the SEC v. Spiegel  
6 case, which said circumventing this system, not the particular  
7 system, but circumventing an existing system is something that  
8 courts consider as evidence of a securities violation, as  
9 evidence of a failure of internal controls.

10 THE COURT: How do you distinguish between a  
11 mismanagement claim and a fraud claim? What is it that  
12 transports mismanagement into a fraud?

13 MR. ROSEN: Well, it depends on whether you are  
14 talking about a '33 or '34 Act claim. If you are talking about  
15 a '34 Act claim, there is obviously the issue of scienter. On  
16 a '33 Act there isn't. But mismanagement can be. There is a  
17 famous Supreme Court decision, that is Santa Fe V. Green, that  
18 said mere mismanagement is not securities fraud. Black letter  
19 law, no question about it.

20 But if you were hiding mismanagement -- it is not that  
21 just that you are failing to accuse yourself. I am not saying  
22 you need to stand up and say mea culpa, mea maxima culpa, and  
23 engage in self-flagellation on Wall Street in front of Gretchen  
24 Morgenson or anybody else. But if you have financial  
25 liabilities -- which the accounting principles under FIN 45 say

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1 you should recognize, which the Appellate Division of the New  
2 York Supreme Court confirmed are liabilities out there whether  
3 or not you have a default -- and if you know, as we allege they  
4 knew, that if they disclosed this information there would be a  
5 run on the bank, so not only would they not be able to raise  
6 the \$19 billion they raised in December 2009, but there would  
7 be additional claims on their assets as people were saying hold  
8 on I want a refund, then we think that states a claim.

9 THE COURT: All right.

10 I think I have your arguments, Mr. Rosen.

11 MR. ROSEN: Thank you, your Honor. I appreciate your  
12 patience. I know the hour is late. Again, I want to apologize  
13 to my adversaries for those couple of misstatements in our  
14 brief.

15 THE COURT: Mr. Kasner.

16 MR. KASNER: Your Honor, with regret, while my opening  
17 was brief, there are a couple of points, with the Court's  
18 indulgence, that I would like to respond.

19 THE COURT: Yes, but just literally a couple of  
20 minutes.

21 MR. KASNER: OK. I promise your Honor, please, as  
22 Chuck Barris used to do, if I'm overstaying my welcome, ring  
23 that gong, your Honor, and I will sit down.

24 THE COURT: When you see me get restless.

25 MR. KASNER: I will your Honor. I appreciate that.

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1 THE COURT: The court reporter and I are on the verge.

2 MR. KASNER: Your Honor, at the risk of absolute  
3 outrage, and I apologize, Bank of America Corporation is a  
4 public company. It has shareholders all over the world.

5 From my friends on the plaintiffs' side to put on a  
6 public record that their basis for inferring fraud on the part  
7 of senior management was because in the absence of hiding there  
8 would have been a run on the bank is absolutely irresponsible.

9 Not surprisingly, the complaint, which carries with it  
10 Rule 11 obligations, says absolutely no such thing. I realize  
11 counsel wants to grab a little bit of a headline here, but I  
12 have to say, your Honor, publicly on behalf of the bank and all  
13 of its hundreds and thousands of employees that was an  
14 incredibly irresponsible thing to put on a public record.

15 And what's the proof of the pudding that that is  
16 absolute poppycock, well, counsel says everything was disclosed  
17 in October of 2010. I would like to come back for a moment to  
18 what everything is.

19 Was there a run on the bank, your Honor, in October of  
20 2010 when all of this stuff came out? To the contrary, Bank of  
21 America's stock price has increased 65 percent this year alone.

22 So I apologize for getting a little bit agitated, your  
23 Honor, but that is nowhere in their complaint. If what he is  
24 saying now is, well, you know what, I really don't feel so good  
25 about these TARP allegations, I can understand it. But don't

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1 go grabbing for things that aren't in your pleading and suggest  
2 that the management of Bank of America was motivated to avoid a  
3 run on the bank.

4 Your Honor, counsel also suggests that Bank of America  
5 was hiding reserve information and repurchase information.

6 Very quickly, your Honor, and I know your Honor has  
7 seen this before, I'm holding up the demand letter that led to  
8 the eight and a half billion dollar settlement. For the  
9 record, that letter is dated October 18, 2010 and it is  
10 undisputed on this record, including in the complaint, that  
11 disclosure about that was made the very next day.

12 Now, your Honor, there is a critically important  
13 concession in paragraph 136 insofar as this issue of the  
14 repurchase reserve is concerned.

15 I would invite the Court, please, as I mentioned when  
16 I rose to present my argument, information about the  
17 methodology that was used to set reserves for rep and warranty  
18 claims was disclosed fully by Bank of America in every single  
19 quarter during this proposed class period.

20 In the 10-Q for the period ended June 30, 2010, which  
21 was the quarter immediately before this epiphany that saved the  
22 run on the bank, according to plaintiff's counsel, there is  
23 full disclosure about the manner in which the representation  
24 and warranty reserves were established.

25 There is full disclosure, by way of example, about the

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1 various factors that go into the inherently judgmental decision  
2 of how to establish a repurchase reserve.

3 Now, I am advising a number of clients on these  
4 repurchase demands, your Honor, and clients in good faith  
5 believe that they have defenses to these repurchase demands.

6 There are causation issues. I don't know what  
7 Appellate Division decision counsel is referring to that  
8 addresses this issue. But Justice Branston in the MDIA case,  
9 which did address this causation question, declined to rule on  
10 it.

11 There are judges in this court, Judge Crotty, Judge  
12 Rakoff, that are sitting on decisions where this is going to be  
13 an issue. They may be right, they may be wrong. Counsel may  
14 be right, the bank may have been wrong.

15 But to suggest that there aren't good faith defenses  
16 that the bank in good faith believes exist to these claims is  
17 sheer fabrication.

18 That's disclosed here, your Honor. And it informs why  
19 paragraph 136 is so devastating.

20 Counsel concedes that they are not asserting that the  
21 reserves are insufficient. If they truly believed that Bank of  
22 America was withholding information from the public quarter by  
23 quarter by quarter, then the reserves would be understated  
24 quarter by quarter by quarter.

25 But they are conceding that the reserves are not

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1 understated, your Honor. Therefore, we submit, since setting  
2 the reserves is so judgmental, if those numbers are right, you  
3 can't at the same time be saying, well, you didn't disclose the  
4 receipt of letters.

5 That is our position anyway, your Honor.

6 Lastly, your Honor, with respect - your Honor, I would  
7 like to just pause momentarily on MERS and the foreclosure  
8 suspensions because there was a fair amount of discussion on  
9 that.

10 For about a week in October the Bank of America  
11 suspended foreclosures in order to get their arms around what  
12 had been identified as some issues. Robosigning we heard  
13 about.

14 If your Honor looks, however, at Exhibit FF to  
15 Mr. Bongiorno's declaration, which is in the record, that is a  
16 transcript of an earnings call that took place which is  
17 excerpted, not quoted in full, excerpted from in the  
18 plaintiff's complaint, paragraph 148 and 149.

19 If your Honor reads that transcript in its entirety,  
20 when it comes to MERS -- actually, your Honor, the transcript  
21 says "marriage," when plaintiffs excerpted it in the complaint  
22 they didn't put MERS in brackets, they put MERS as if  
23 Mr. Moynihan was saying MERS rather than marriage, but I will  
24 assume it is a transcription error at the time.

25 Mr. Moynahan told the investing public as follows

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1 about MERS: "We don't see the issues that people were worried  
2 about, quite frankly, but we're taking them seriously. We're  
3 making sure we're right. For example, one of the issues was  
4 you needed to take title in your own name prior to foreclosure  
5 and we've done that. That's been our policy.

6 "So there is nuances in how all these things play out.  
7 But I think you're right. I think the best way to think about  
8 it -- I don't think the technical issue's the bigger deal."

9 Accepting the truth of the allegations, accepting the  
10 fact that because of these paper issues, your Honor, that  
11 emerged in October that there was a suspension of foreclosures  
12 for a brief period of time, that is not the stuff of which  
13 fraud is made, your Honor. They have to have the goods.

14 Your Honor asked counsel twice why isn't this simply  
15 mismanagement. I won't concede this was mismanagement, your  
16 Honor, but at best, at best that's what's going on here. There  
17 was nothing that you heard that amounts to out and out fraud,  
18 and certainly not a fraud motivated by a desire to avoid a run  
19 on the nation's second or third largest financial institution.

20 Thank you, your Honor.

21 THE COURT: All right. Anything further.

22 MR. RUDMAN: Unless you are exhausted if I could beg  
23 for two minutes and I mean it. I will be very brief. I  
24 promise.

25 Two quick points. First, you never heard from



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1 Mr. Rosen what they did by way of investigation. You never  
2 heard a real explanation as to why they couldn't figure this  
3 thing out until October of 2010.

4 So that's the first infirmity.

5 Second, you never heard about what wasn't disclosed in  
6 Exhibit O to Mr. Bongiorno's affidavit, which was filed in  
7 August of 2010.

8 Finally, Mr. Rosen concluded by referring to Orson  
9 Wells. Let me just go up the cultural food chain one notch.  
10 Somebody once asked Henry James, Why do you find this American  
11 so tedious? And James replies because he persists in writing  
12 the word horse under the picture.

13 In this case, sir, the horse was fully visible, and it  
14 cannot be the case that the statute doesn't run until somebody  
15 writes the word horse under the image.

16 Thank you, sir.

17 MR. ROSEN: Your Honor, if I may very briefly respond,  
18 unless Ms. Weiss --

19 MS. WEISS: I was going to ask for a moment to respond  
20 to their argument that was specifically addressed to PNC. But  
21 if your Honor --

22 THE COURT: Is it really necessary?

23 MS. WEISS: If your Honor prefers, I will sit.

24 THE COURT: It is not.

25 MR. ROSEN: Your Honor, may I make a very quick

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1      rejoinder?

2                    THE COURT:    One minute.

3                    MR. ROSEN:    Thank you.

4                    The answer to Mr. Rudman's question about the why we  
5      didn't plead as to our inquiry is that is because that is under  
6      the old standard.    The notice inquiry standard which we contend  
7      Merck supersedes and no longer applies.

8                    That is the short answer to that.

9                    Mr. Kasner claims we misquoted and instead put MERS  
10     instead of marriage in the quotation, we submitted a  
11     declaration that Mr. Barrack prepared which showed they used  
12     the wrong transcript.    There were two different sources for  
13     that transcript -- one was Lexis and one was Bloomberg -- we  
14     submitted to your Honor and it showed, in fact -- at least the  
15     transcript we found had the term MERS in it.

16                   Finally, this is my very last point:    The fact that we  
17     are not challenging, we are not making a claim that the  
18     reserves are at issue, that doesn't mean that we are conceding  
19     that the reserves were adequate.

20                   What we are saying is, with respect to Mr. Kasner, if  
21     they had disclosed this issue, more claims would have been  
22     made.

23                   Whether that constitutes a run on the bank, not run on  
24     the bank, I intend no slander of Mr. Kasner or his clients, but  
25     our point simply is, if they had disclosed the problem, it

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1 would have been harder to continue operating. There would have  
2 been more demands, not fewer demands, under the representations  
3 and warranties.

4 With that, I thank your Honor for your time and your  
5 patience and we will stand on our argument and briefs.

6 THE COURT: Counsel, thank you for your arguments and  
7 all of your submissions. Decision reserved.

8 I appreciate the accommodation of you adjusting your  
9 schedules so that I could put in a full trial day. We are  
10 trying to move this trial toward a conclusion next week. And  
11 we need all the time we can get to finish it.

12 Have a good evening.

13 (Adjourned)